## **BIM Revolution**

for

**Japanese House Maker** 

BIM&IDDS International Seminar 2013/11/01

Sekisui House Inc.

Amemiya • Fujioka

## ☐ Sekisui House Ltd. Summary

Company Sekisui House Ltd.

Established 1960/8/1

Capital 186.5 Billion Yen (As of 2013/1)

Revenue 1.815 Trillion Yen (2013 Est.)

Sales Profit 130.0 Billion Yen (2013 Est.)

Net Profit 77.0 Billion Yen (2013 Est.)

Accumulated Unit Built 2.159 Million Units (As of 2013 Q2)

Employees 15,346 (As of 2013/4)

· Sales 4,300, Design 1,600, Construction 1,200

· Factory 1,200, Maintenance 1,400

Factory Tohoku, Kanto, Shizuoka, Hyogo, Yamaguchi

R&D R&D Institute (Kyoto)

Sales Branches & Sales Offices 125

Customer Centers 30

Model Houses 431



## Organizational Structure for SLOW & SMART

Single House

Apartment





















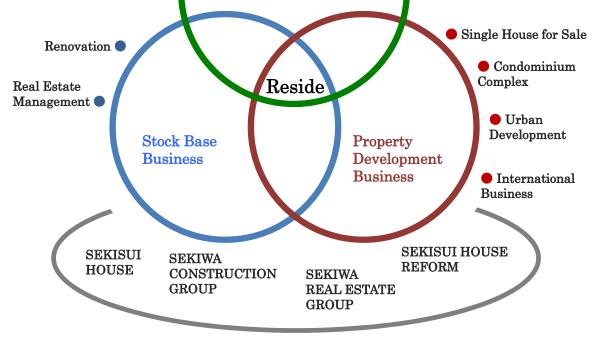












**Contract Base Business Model** 

## **Sekisui House Group Overview**



### Single housing business (contracting, design and construction of Single houses)







**Rental housing business** 



**Condominium development business** 





## **Sekisui House Group Overview**



### **Urban development business**



Fukuoka Island City (18ha)

Rokko Island City (131ha)

#### **Overseas business**



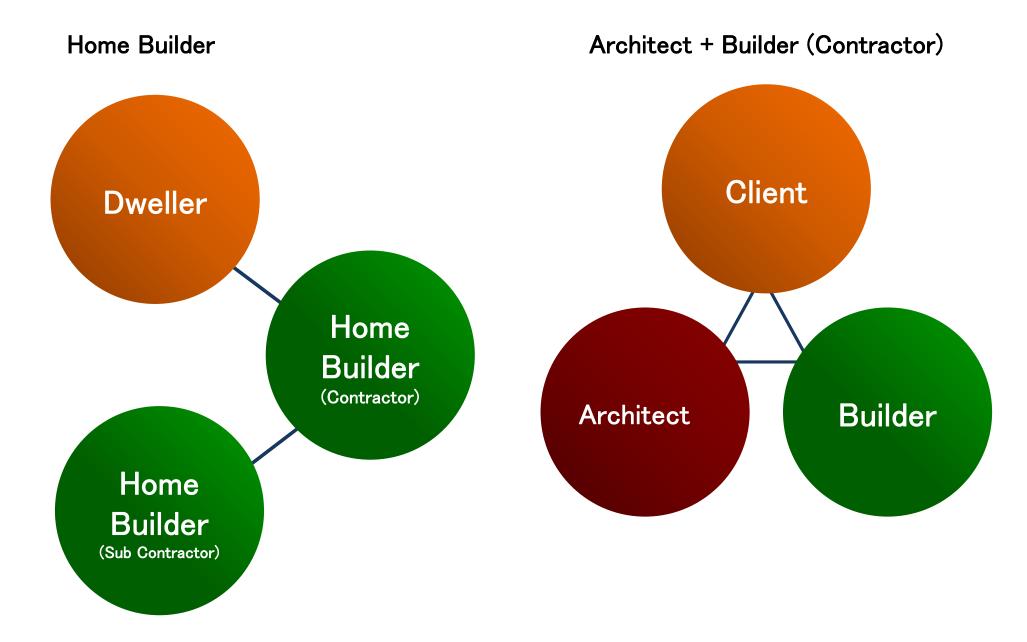


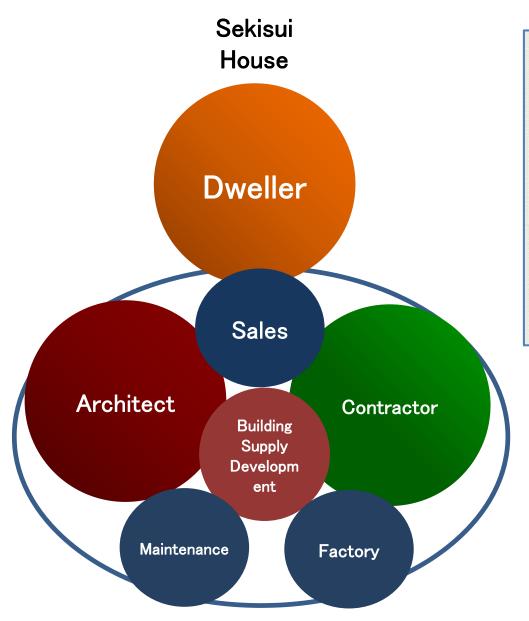




Australia USA Singapore China

## House Maker is not Home Builder!?





Employees: 15,346 (As of 2013/4)

• Sales 4,300

· Architects 1,600

· Construction 1,200

• Factory 1,200

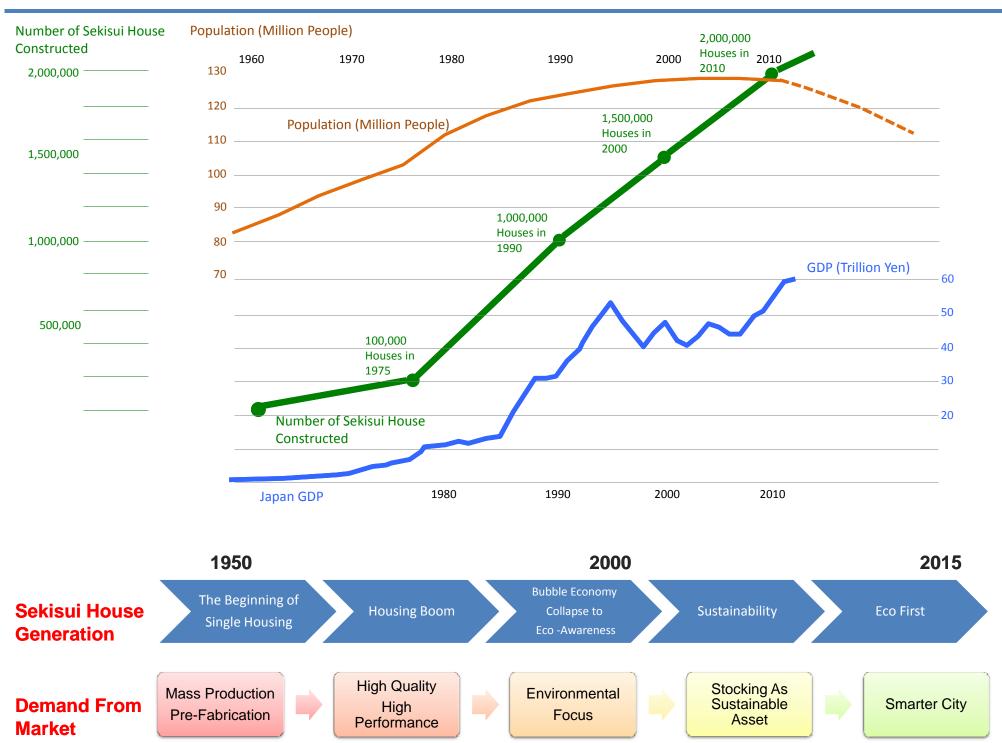
· Maintenance 1,400

Factories: Tohoku, Kanto, Shizuoka, Hyogo,

Yamaguchi

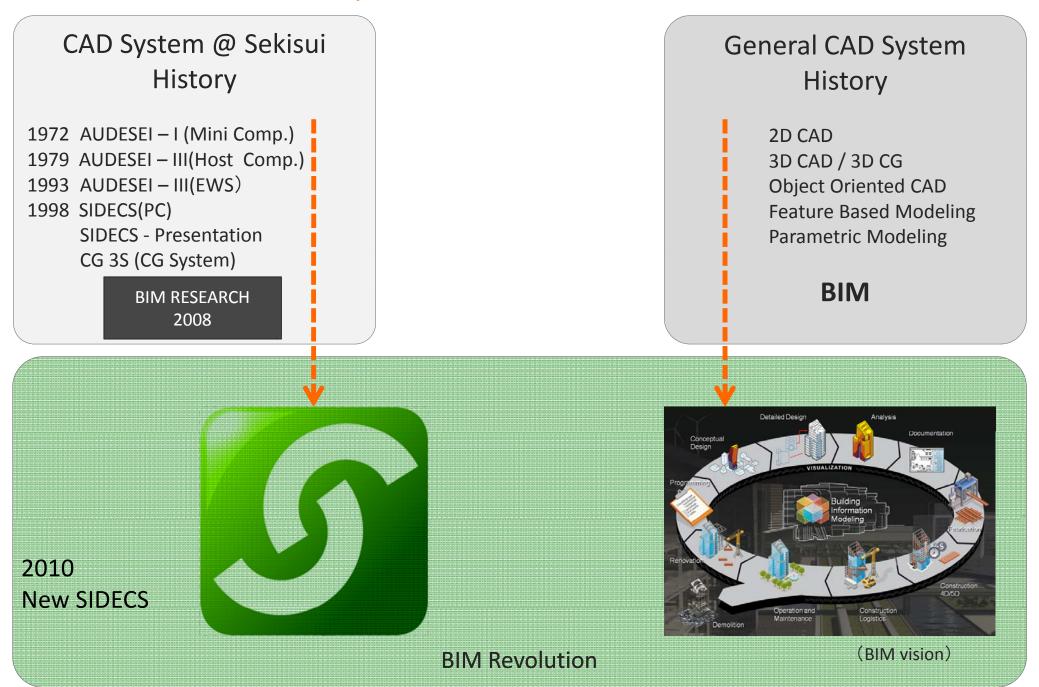
R&D: R&D Institute (Kyoto)

## Sekisui House Approach "During and After" High Growth Economy



## Custom CAD System Merging into BIM Approach

### Sekisui House Custom CAD System meets BIM



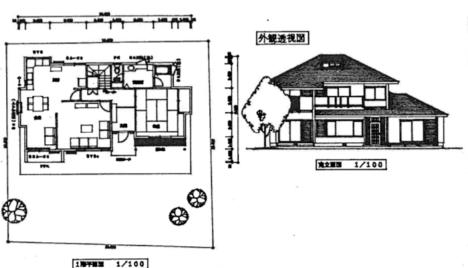
## Sekisui House First 3D CAD System: AUDESEI - III

Sekisui CAD System AUDESEI

Automatic Drafting And Estimation System House Model was able to produce dimensional drawings, perspective images, and Cost Estimation Document in 20 minutes after the design is fixed.

- Plan 1/50, 1/100
- Elevation 1/100
- Exterior Perspectives from 8 directions
- Foundation
- Spec Sheets & Finish Schedules
- Cost Estimation Document





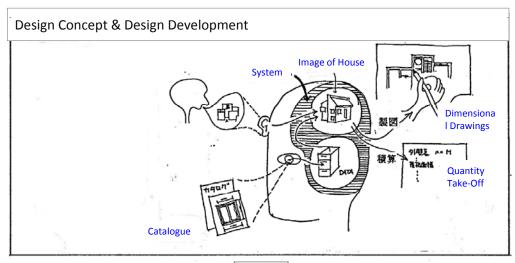
Automatic Drafting and Estimation System in Sekisui

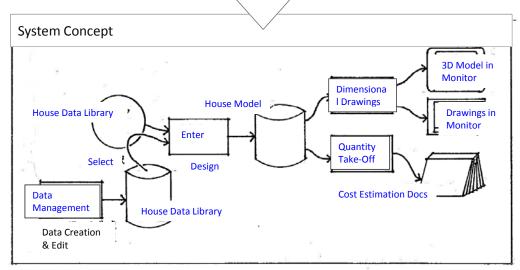
#### **AUDESEI in 1972 : Automatic Drafting & Estimation System**

3D CAD System: Automated Production Process of

- Dimensional Drawing
- Perspectives
- Cost Estimation

Increased Production Rate of Sales Activities and Customer Satisfaction

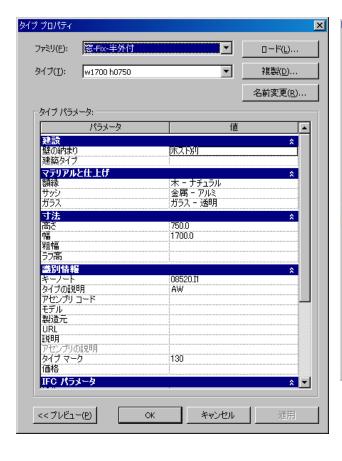


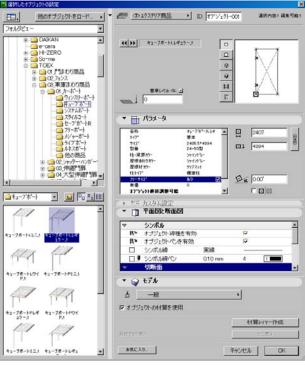




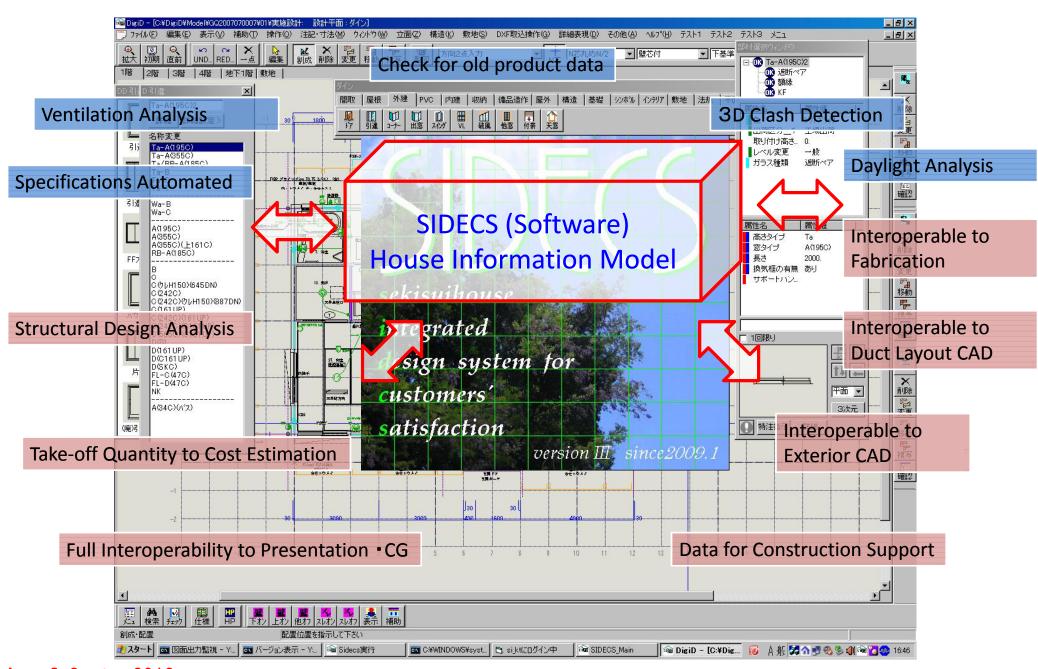
Revit ArchiCAD

SIDECS (Digid)









As of Sept. 2013

SIDECS (Detail Design): 2587 licenses

## SIDECS Presentation Mode



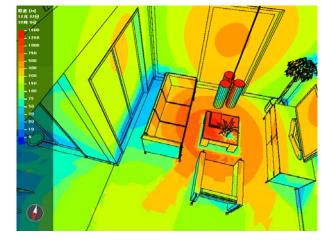


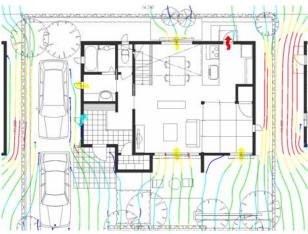












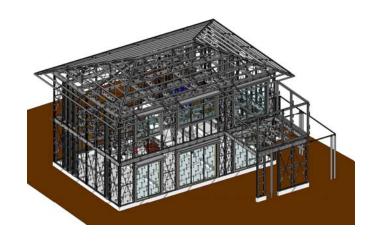


## BIM Research Project



## Stock House Prototype Project

2008. 08~2009. 03



## BIM Approach: BIM Implementation Project

location : SEKISUIHOUSE Technology R&D Institute

style of building : Sustainable building

structure : Light steel frame (original)

outer wall : Dyn's concrete (original)

building area : 1 3 2 . 4 9 m<sup>2</sup>

gross area : 1 8 7 . 2 0 m<sup>2</sup>

## Revit working hours

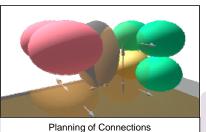
family	1 3 9
type	2 9 2
components	2 9 8 8

#### Exterior material and structure

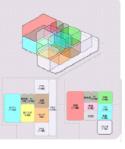
"family" Creation	1 0 1 hours
Drawings	1 0 6 hours
etc	2 6 9 hours
( modification ·	meeting)

## BIM Research: Stock Type House Prototype Project

#### Customer Information about Desired Lifestyle



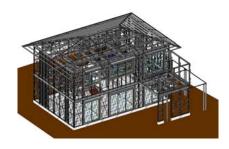
- Connection of Spaces
   (Atrium Circulation Living Space)
- Connection of People (Family • Relatives • Neighbor)
- · Connection of Environment (Wind · Light · Heat · Sound)



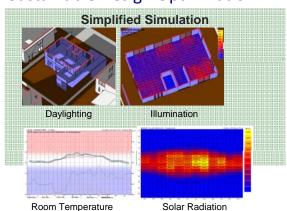
#### As-Build House Information



#### As-Build Structure Information



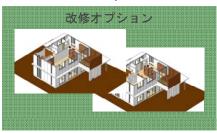
#### Sustainable Design Optimization



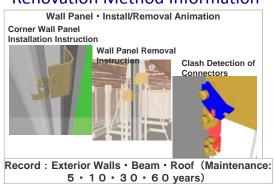
#### As-Build MEP Information



#### **Renovation Options**



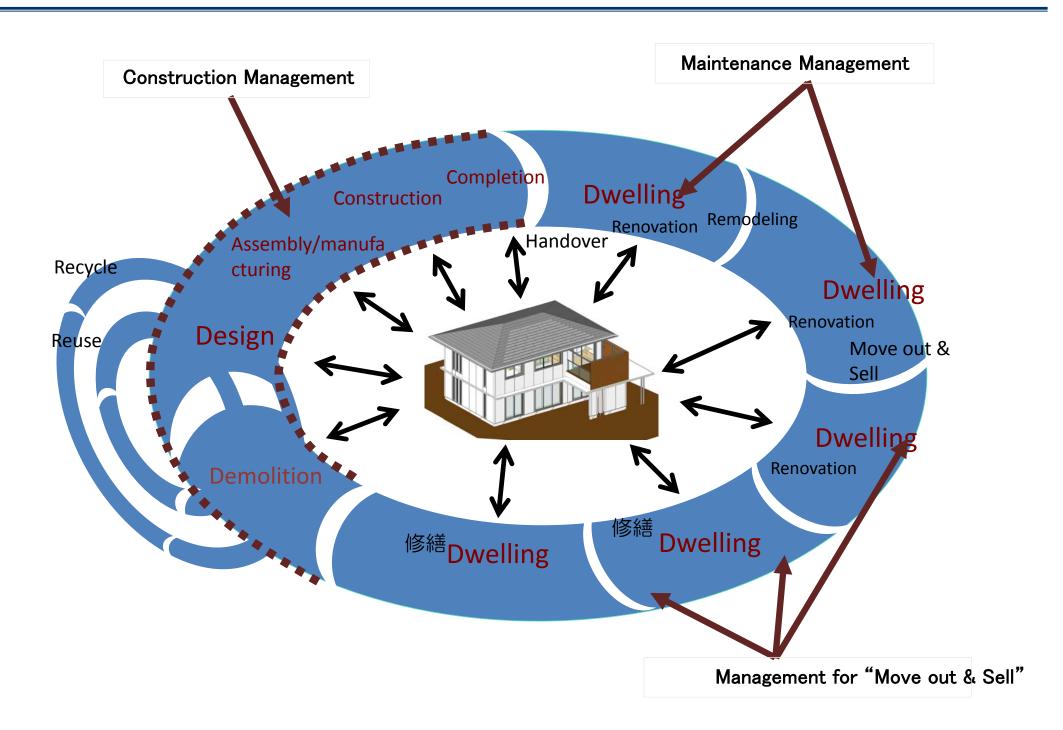
#### **Renovation Method Information**





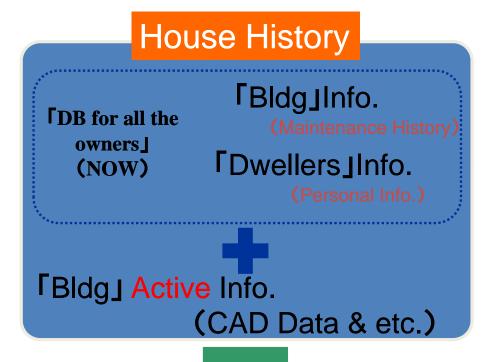
From design phase, inspection points, renovation and remodel, expansion options can be visualized with the schedule and method illustrated in animation.

## Stock Type House Life Cycle with House Information Model Database



### Quality of Data is a part of House Quality

It will be impossible to maintain the existing DB whose content is based on the "Image Data" as PDF. We have to be the first Housing Company who builds up "Active Data Base."



## Assembly Info.

Product Info.
Assembly Info
Assembling Method
Traceability
Replacement Assembly
Maintenance Method



Accumulating House History Info.

# Assembly Active Data Base

**Accumulating House Assembly Info** 

## The meaning of BIM for Sekisui House

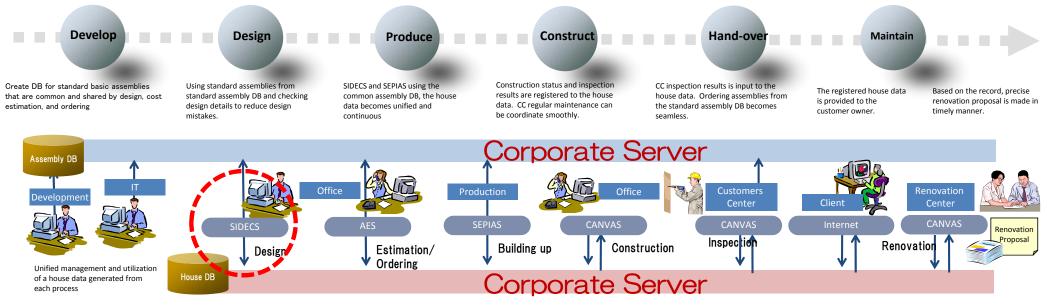
The History of Sekisui House CAD System evolution has been like BIM Approach

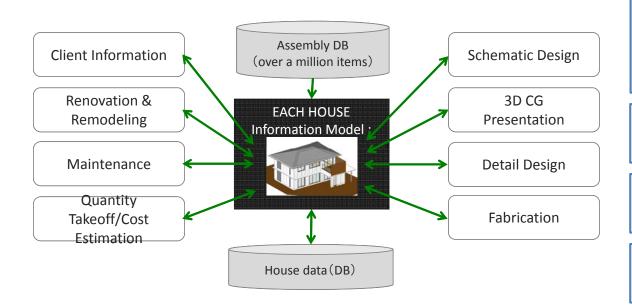
BIM at Sekisui House is • • •

By building a common platform for house assembly data and residence data, BIM-like thinking is used to recreate the optimal work process of the whole company

#### **BIM** Revolution

Get rid of departmental silos, optimize the use of all resources Unified and continuous information to reduce repetitive work and cost Enhance Customer Satisfaction!!





When the assembly data changes, all system will be automatically updated.

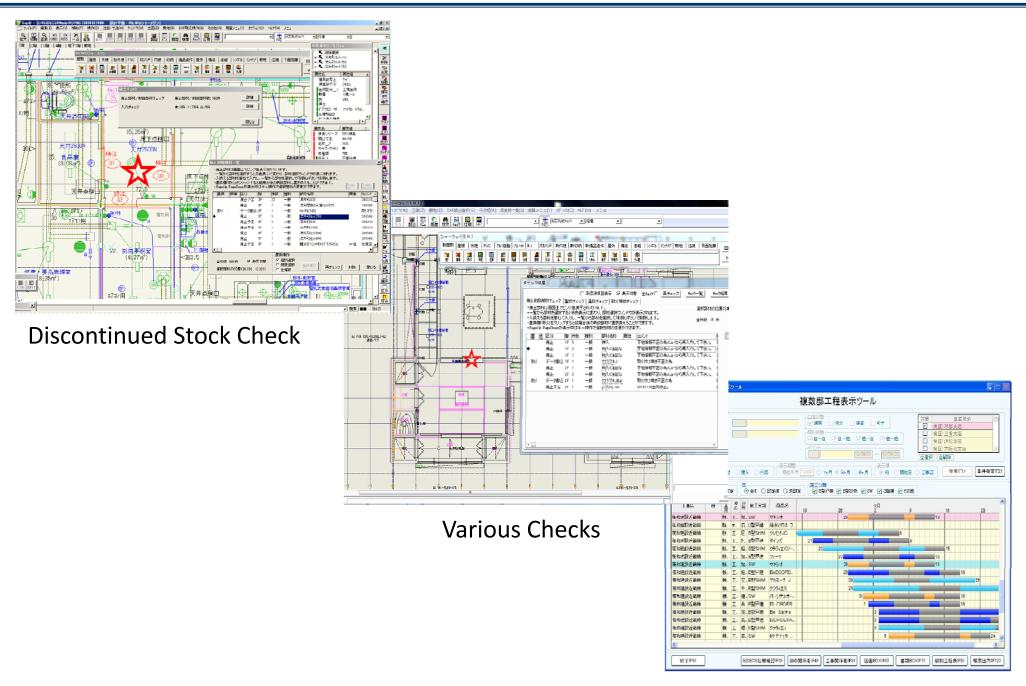
Eg. In SIDECS, discontinued assemblies will be automatically replaced in the model.

Assembly data, design rules, and structural rules will automatically check the model.

Most optimal construction schedule for the house will be created automatically.

By providing manufacturers accurate delivery lead time, it can reduce costs.

## Automated House Data Process Screenshot

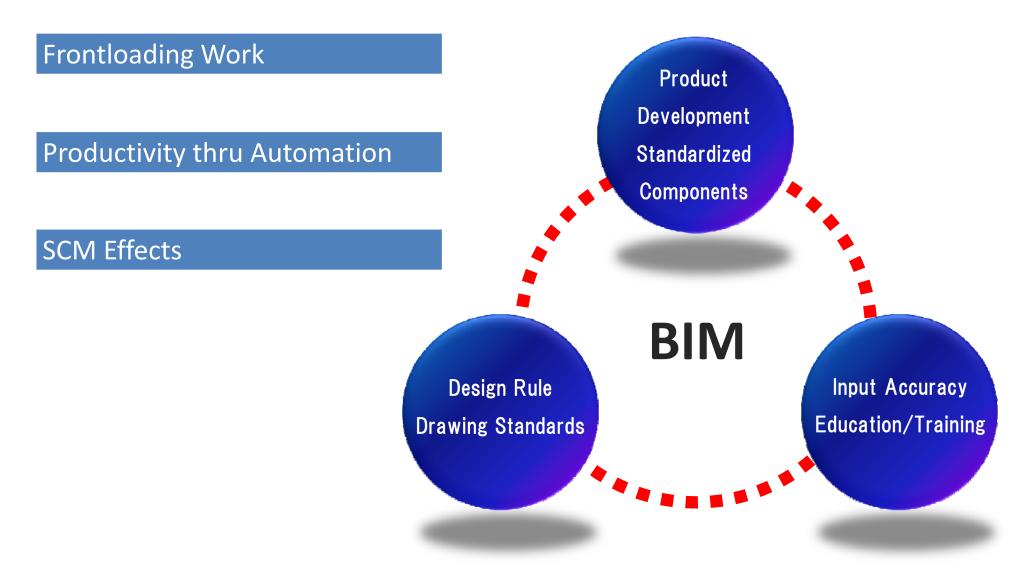


**Standard Construction Schedule** 

## Frontloading Work

**Productivity Through Automation** 

SCM Effects



Branch/Sales office 125

Model House 431

locations

SIDECS presentation

3,998 licenses

25,000 plans/month

Sales

4,200 employees

Sales Support

400 employees

SIDECS Detail Design

**2,587** units

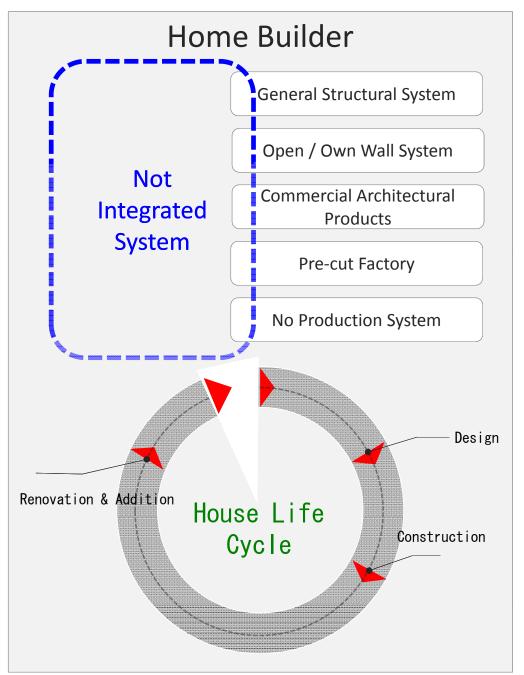
60,000 plans/month

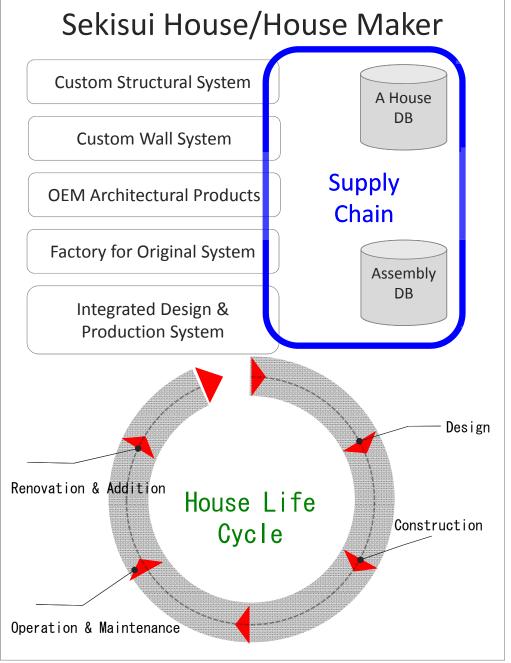
Design

1,600 employees

CAD operator

200 employees





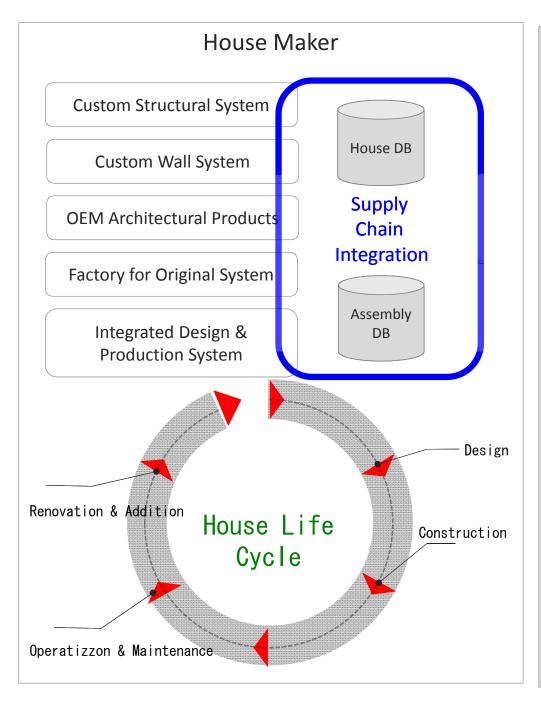
Sekisui House Vision as Lifestyle Creation Company

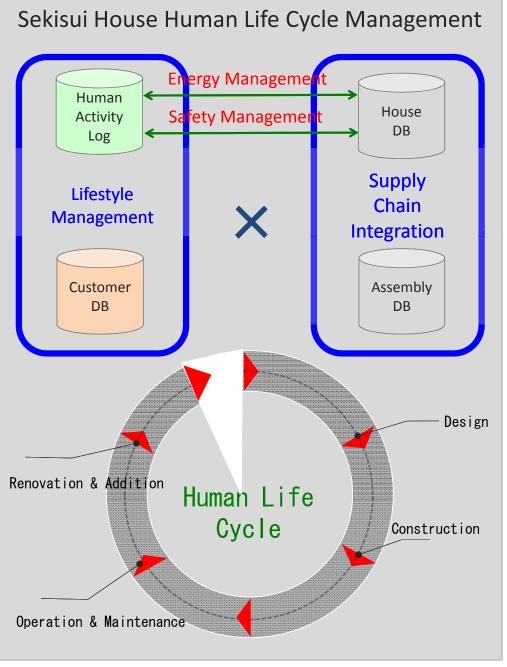
Sekisui House Envisions Future Living



House Information Modeling

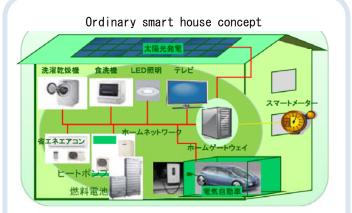
Human Information Management





## 「Dwellers-First Smart House」 Pilot Project

#### Smart House



Ordinary smart house or smart town provides solar energy generation or fuel cell to power home appliances and electric cars as a means of eco smart living.

But something is missing.
It is the "people" living it.

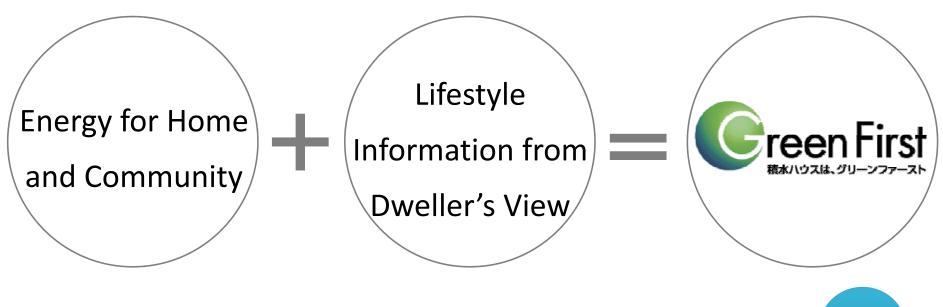
In 2010, Ministry of Internal Affairs and Communications commissioned Sekisui House to build the experimental house, "Kankan Kyo", in Yokohama to implement various environmental technology initiative.

Not only a smart house, but a new smart house with the concept of putting the dwellers in the center.

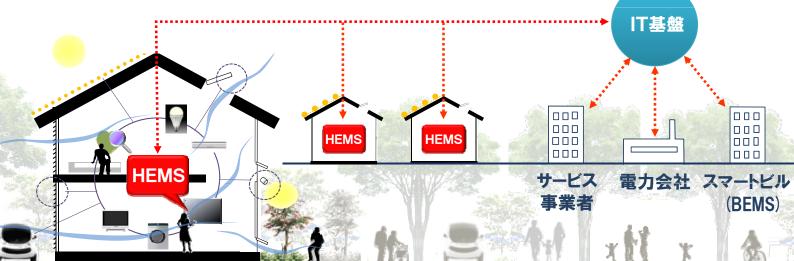




# Not only Energy but "Visualization" of Tomorrow's Comfortable and Cozy Living



As Smart House becomes popular, energy visualization and management have suddenly accelerated at a great speed. As this type of homes comes together, the energy visualization and management in a community scale have come closer to reality. But what is really important, is the health and comfort of the dwellers. In order to make it a reality, Sekisui House has created many products based on many experiments results.



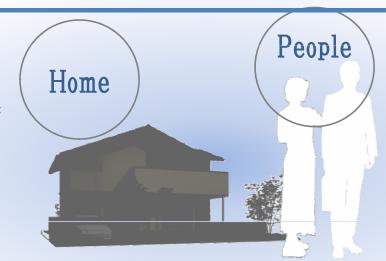
## Harmony between People and Their Home Through BIM

House is an "object" that has no intelligence. When this house "object" has the highest performance, it can provide the most comfort to its dwellers. Currently, smart house represent the best type of house to deliver performance, and is slowly becoming the standard.

However, as the dweller lifestyle changes or when the house changes hand, house as an "object" cannot adjust accordingly.

### Smart House





The home mature with the dwellers, and experience the seasons together.

A new style with dwellers and their home grow together.

HIM STYLE

## Theme: Harmony between People and Their Home

As time goes by, people change their thoughts and activities as affected by the surrounding environment. A home may begin with a couple. Before you know it, the house will be filled with children's laughter.

When the family grows, the lifestyle changes. The home that has been spacious and comfortable may longer be the case.

## Family



#### Message from Home to Dweller

- Lifestyle Advice
- Safety and Security
- Energy Status
- Gardening
- Maintenance



Sekisui House Exclusive HEMS Service

#### Conversation between Home and Dweller

- Can you sleep well tonight?
- Poid you forget to lock the door?
- Saving energy from which room?
- Better to water the plant today?
- How to use the room after kid grow

## for the next stage

人に、街に、環境に。積水ハウス

